





























Business Outreach Committee (BOC) Contracting Newsletter #20, Summer 2013

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area transportation agencies.

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES): ALAMEDA CONTRA COSTA TRANSIT DISTRICT (AC TRANSIT)

ALAMEDA CONTRA COSTA TRANSIT DISTR		
General Office Weatherization Project	Issue Date*:Summer 2013	Est. \$: TBD
Pavement Rehabilitation Project	Issue Date*:Summer 2013	Est. \$: TBD
Re-Roofing of Maintenance Facility - TBD/Summer 2013	Issue Date*:Summer 2013	Est. \$: TBD
General Office Interior Construction Project - TBD/Summer 2013	Issue Date*:Summer 2013	Est. \$: TBD
Elevator Modernization - TBD/Summer 2013	Issue Date*:Summer 2013	Est. \$: TBD
San Leandro Transit Center Design	Issue Date*:Summer 2013	Est. \$: TBD
ALAMEDA COUNTY TRANSPORTATION COMMIS	SSION (ALAMEDA CTC)	
Bond Counsel Services	Issue Date*:Summer 2013	Est. \$: TBD
Bond Disclosure Counsel Services	Issue Date*:Summer 2013	Est. \$: TBD
Policy, Legislation, Communications, and Administrative Support Services	Issue Date*:Summer 2013	Est. \$: TBD
Countywide Community Based Transportation Plans Update	Issue Date*:Summer 2013	Est. \$: TBD
On-Call Travel Demand Modeling Services	Issue Date*:Summer 2013	Est. \$: TBD
Countywide Transit Plan	Issue Date*:Summer 2013	Est. \$: TBD
Countywide Multimodal Arterial Corridor Plan	Issue Date*:Summer 2013	Est. \$: TBD
Hospital Discharge & Wheelchair Scooter Breakdown Trans. Service	Issue Date*:Summer 2013	Est. \$: TBD
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	Issue Date*: 7/13	Est. \$: TBD
On-Call Economic and Property Development Consulting Services		
RFP Financial Advisory Services	Issue Date*: 7/13	Est. \$: TBD
RFP Underwriting Services	Issue Date*: 7/13	Est. \$: TBD
Wayfinding Improvement Phase II	Issue Date*: 7/13	Est. \$: TBD
Concord Maintenance Shop Lighting Improvement	Issue Date*: 7/13	Est. \$: TBD
Site Restoration Various Stations	Issue Date*: 7/13	Est. \$: TBD
CALTRANS DISTRICT 4		
04NEW405-13 On-Call Construction Engineering, Scheduling & Inspection	Issue Date*: 8/13	Est. \$: \$3M
Service-Sonoma		
4 04NEW406-13 On-Call Construction Engineering, Scheduling & Inspection	Issue Date*: 8/13	Est. \$: \$3M
Services-Solano & Napa		
4 04NEW407-13 On-Call Construction Engineering, Scheduling & Inspection	Issue Date*: 8/13	Est. \$: \$3M
Services-Marin		
4 04NEW429-13 On-Call Prof. & Tech. Hazardous Waste Investigation	Issue Date*: 8/13	Est. \$: \$3.6M
4 04NEW430-13 On-Call UST Investigation & Ground Water Monitoring	Issue Date*: 8/13	Est. \$: \$1.2M
4 04NEW433-14 On-Call-SFOBB YBI & Dismantling of existing East Span	Issue Date*: 9/13	Est. \$: \$5M
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projects		
projects 4 04NEW403-14 On-Call Prof. & Technical Survey (Right of Way Engineering)	Issue Date*: 9/13	Fst. \$: \$4M
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4 04NEW403-14 On-Call Prof. & Technical Survey (Right of Way Engineering) CENTRAL CONTRA COSTA TRANSIT AUTHORITY	(COUNTY CONNECTION)	
4 04NEW403-14 On-Call Prof. & Technical Survey (Right of Way Engineering) CENTRAL CONTRA COSTA TRANSIT AUTHORITY HVAC Replacement	(COUNTY CONNECTION) Issue Date*: 7/13	Est. \$: TBD
4 04NEW403-14 On-Call Prof. & Technical Survey (Right of Way Engineering) CENTRAL CONTRA COSTA TRANSIT AUTHORITY HVAC Replacement Security Gate Installation/Upgrade	(COUNTY CONNECTION) Issue Date*: 7/13 Issue Date*: 9/13	Est. \$: TBD Est. \$: TBD
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FREE ONLINE COURSES

Did you know the U.S. Federal Government buys nearly \$100 billion worth of goods and services from small businesses each year?

Government contracts can offer significant opportunities for small businesses, but selling to the government requires a very different approach than selling to the commercial sector.

The U.S. Small Business Administration (SBA) has created a series of free online contracting courses designed to help prospective and existing small businesses understand the basics about contracting with governmental agencies.

Courses offered include:

Pre-8(a) Business Development	Government Contracting 101:
Program Training	How the Government Buys
Women-Owned Small Business	Government Contracting 101:
(WOSB) Advantage	How to Sell to the Government
Non-Manufacturer Rule Primer	Non-Manufacturer Rule Primer
HUBZone Program: How to qualify and	Price Evaluation Preference -
apply to the HUBZone Program	HUBZone Program
Veteran-Owned Small Business -	A Guide to Winning Federal
Contracting Programs	Contracts

So whether you're just getting started or looking for ways to compete more successfully in the government contracting marketplace, check out the courses at: http://www.sba.gov/gcclassroom

WHERE TO FIND CONTRACTING OPPORTUNITIES:

AC TRANSIT:	SAMTRANS/CALTRAIN:
http://www.actransit.org/purchasing/	http://procurement.samtrans.com
Alameda CTC:	SFMTA:
http://www.alamedactc.org/app_pages/vi	http://mission.sfgov.org/OCABidPublicat
<u>ew/3999</u>	ion
BART:	SOLTRANS:
http://www.bart.gov/about/business/contr	http://www.soltransride.com/procureme
acts.asp	<u>nt</u>
CCCTA: http://www.cccta.org/	TJPA:
	http://transbaycenter.org/tjpa/doing-
	business-with-the-tjpa
RIO VISTA:	VTA:
http://www.riovistacity.com/whats-new	http://www.vta.org/procurement/solicitati
	ons/
GGBHTD:	WETA:
http://www.goldengate.org/contracts/	https://watertransit.org/contract_opp.as
	<u>px</u>
MTC: http://procurements.mtc.ca.gov	WESTCAT: http://www.westcat.org

AGENCY CONTACTS

AC Transit: Phillip McCants Contracts Compliance Officer (510) 577-8815 or pmccants@actransit.org

Alameda CTC: Seung Cho Contract Procurement Analyst (510) 208-7472 or scho@alamedactc.org

BART: Ron Granada Senior Civil Rights Officer (510) 464-6103 or RGranad@bart.gov

CCCTA: Kristina Vassallo Civil Rights Administrator (925) 680-2031 or vassallo@cccta.org

GGBHTD: Artemise Davenport DBE Program Analyst (415) 257-4581 or adavenport@goldengate.org

MTC: Denise Rodrigues
Contract Compliance Manager
(510) 817-5897 or
drodri@mtc.ca.gov

SamTrans/Caltrain:

Raymond Lee, DBE Officer (650) 508-7939 or leer@samtrans.com

SFMTA: Sheila Evans Peguese Contract Compliance Officer (415) 701-4436 or sheila.evanspeguese@sfmta.com

SolTrans: Vacant (707) 648-4646 or www.soltransride.com

TJPA: Eddie Phillips Contract Compliance Officer (415) 597.4041 or EPhillips@TransbayCenter.org

> VTA: Liz Brazil DBE Program Manager (408) 321-5874 or HH <u>liz.brazil@vta.org</u>

WETA: Lauren Gularte, Administrative/Policy Analyst (415) 364-3188 or gularte@watertransit.org

WestCAT: Laura Calica DBE Liaison Officer (510) 724-3331 Ext. 113 or laura@westcat.org

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